

You Can Negotiate Anything The Worlds Best Negotiator Tells You How To Get What You Want



BOOK DETAILS

- Author : Herb Cohen
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BOOK SYNOPSIS

Get the secrets of success in this great bestseller (over nine months on the "New York Times" bestseller list) that can change your life for the better. Claiming that the world is a giant negotiating table, renowned negotiator Cohen teaches the art of negotiation with dozens of concrete examples.

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